

# Consultant Earning Opportunities



## Consultant

### Bonuses:

- Earn 20%–25% on all sales
- Earn an extra 2% after \$20,000 in career sales
- 50 Pampered Chef dollars Recruiting Bonus\*\*

### Active Requirement:

- \$200 monthly personal sales\*



## Senior Consultant

### Bonuses & Overrides:

- 1% override on personal sales
- 1% override on personal recruits' sales
- 50 Pampered Chef dollars Recruiting Bonus\*\*

### Monthly Requirements:

- \$200 personal sales
- 1 active recruit



## Team Leader

### Bonuses & Overrides:

- 2% override on personal sales
- 2% override on personal recruits' sales
- 1% override on indirect recruits' sales
- 50 Pampered Chef dollars Recruiting Bonus\*\*

### Monthly Requirements:

- 2 active lines
- \$1,000 personal sales
- \$3,000 team sales



## Director

### Bonuses & Overrides:

- 3% override on Personal Team sales
- 3% override on 1<sup>st</sup> Generation
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$15 Activity Bonus per active Consultant

### Promotion Requirements:

- 5 active Personal Team Consultants
- \$1,000 personal sales/\$6,000 Personal Team sales

### Monthly Maintenance Requirements:

- \$1,000 personal sales/\$6,000 Personal Team sales

### Elite Seller: (alternate Director requirements)

- \$85,000 personal sales in past rolling 12 months and \$7,000 personal sales in current month



## Advanced Director

### Bonuses & Overrides:

- 4% override on Personal Team sales
- 4% override on 1<sup>st</sup> Generation
- 3% override on 2<sup>nd</sup> Generation Directors
- 1½% override on 2<sup>nd</sup> Generation Team
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$15 Activity Bonus per active Consultant
- \$100 Bonus per qual. 2<sup>nd</sup> Generation Directors (max. \$300 monthly)
- 2<sup>nd</sup> Generation Director Leadership Development Bonus†

### Monthly Requirements:

- 1 – 1<sup>st</sup> Generation Director
- \$1,000 personal sales/\$6,000 Personal Team sales
- \$15,000 organizational sales



## Senior Director

### Bonuses & Overrides:

- 4% override on Personal Team sales
- 4% override on 1<sup>st</sup> Generation
- 3% override on 2<sup>nd</sup> Generation Directors
- 1% override on 2<sup>nd</sup> Generation Team
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$15 Activity Bonus per active Consultant
- \$100 Bonus per qual. 2<sup>nd</sup> Generation Directors (max. \$300 monthly)
- 2<sup>nd</sup> Generation Director Leadership Development Bonus†

### Monthly Requirements:

- 3 – 1<sup>st</sup> Generation Directors/1 – 2<sup>nd</sup> Generation Director
- \$1,000 personal sales/\$6,000 Personal Team sales
- \$30,000 organizational sales



## Executive Director

### Bonuses & Overrides:

- 4% override on Personal Team sales
- 4% override on 1<sup>st</sup> Generation
- 3% override on 2<sup>nd</sup> Generation Directors
- 1% override on 2<sup>nd</sup> Generation Team
- ½% override on 3<sup>rd</sup> Generation
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$15 Activity Bonus per active Consultant
- \$600 Car Allowance
- 2<sup>nd</sup> Generation Director Leadership Development Bonus†

### Monthly Requirements:

- 6 – 1<sup>st</sup> Generation Directors/2 – 2<sup>nd</sup> Generation Directors
- \$1,000 personal sales/\$6,000 Personal Team sales
- \$60,000 organizational sales



## Senior Executive Director

### Bonuses & Overrides:

- 4% override on Personal Team sales
- 4% override on 1<sup>st</sup> Generation
- 3% override on 2<sup>nd</sup> Generation Directors
- 1¼% override on 2<sup>nd</sup> Generation Team
- ½% override on 3<sup>rd</sup> Generation
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$15 Activity Bonus per active Consultant
- \$800 Car Allowance
- 2<sup>nd</sup> Generation Director Leadership Development Bonus†

### Monthly Requirements:

- 9 – 1<sup>st</sup> Generation Directors/5 – 2<sup>nd</sup> Generation Directors/1 – 3<sup>rd</sup> Generation Director
- \$1,000 personal sales/\$6,000 Personal Team sales
- \$120,000 organizational sales



## National Executive Director

### Bonuses & Overrides:

- 4% override on Personal Team sales
- 4% override on 1<sup>st</sup> Generation
- 3% override on 2<sup>nd</sup> Generation Directors
- 1½% override on 2<sup>nd</sup> Generation Team
- ½% override on 3<sup>rd</sup> Generation
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$15 Activity Bonus per active Consultant
- \$1,000 Car Allowance
- 2<sup>nd</sup> Generation Director Leadership Development Bonus†

### Requirements:

- 12 – 1<sup>st</sup> Generation Directors/9 – 2<sup>nd</sup> Generation Directors/3 – 3<sup>rd</sup> Generation Directors
- \$750 personal sales/\$6,000 Personal Team sales
- \$240,000 organizational sales



\*Personal sales = commissionable sales

\*\*On personal recruits who reach \$1,500 in sales within their first 90 days, as long as recruiter is active in the month that occurs.

†\$600 Bonus awarded when a new 2<sup>nd</sup> Generation Director is promoted. Effective Aug. 12, 2019. See Consultant Policy Guide for complete details.

# Pampered Chef Career Plan



Title	Requirements					Bonuses & Overrides												
	Monthly Qualifications					Bonuses					Team Overrides				Leadership Overrides			
	Personal Sales	Personal Team Sales	Personal Team Actives	Qualified Director Teams	Organization Sales	Recruiting Bonus	Monthly Activity Bonus	2 <sup>nd</sup> Gen. Dir. Bonus (maximum \$300)	2 <sup>nd</sup> Gen. Dir. Leadership Dev. Bonus	Executive Director Car Allowance	Personal Sales	Direct Recruits	Indirect Recruits	Team (Including Personal)	1 <sup>st</sup> Generation	2 <sup>nd</sup> Generation Directors	2 <sup>nd</sup> Generation Teams	3 <sup>rd</sup> Generation
Consultant	\$200					50 PC\$												
Senior Consultant	\$200		1 active line			50 PC\$					1%	1%						
Team Leader	\$1,000	\$3,000	2 active lines			50 PC\$					2%	2%	1%					
Director Promotion	\$1,000	\$6,000	5 active			50 PC\$	\$15 per active cons.							3%	3%			
Director* Maintenance	\$1,000	\$6,000				50 PC\$	\$15 per active cons.							3%	3%			
Director Re-promotion	\$1,000	\$6,000	5 new			50 PC\$	\$15 per active cons.							3%	3%			
Advanced Director	\$1,000	\$6,000		1 – 1 <sup>st</sup> Gen.	\$15,000	50 PC\$	\$15 per active cons.	\$100 per qualified 2 <sup>nd</sup> Gen. Dir.	\$600**					4%	4%	3%	½%	
Senior Director	\$1,000	\$6,000		3 – 1 <sup>st</sup> Gen. 1 – 2 <sup>nd</sup> Gen.	\$30,000	50 PC\$	\$15 per active cons.	\$100 per qualified 2 <sup>nd</sup> Gen. Dir.	\$600**					4%	4%	3%	1%	
Executive Director	\$1,000	\$6,000		6 – 1 <sup>st</sup> Gen. 2 – 2 <sup>nd</sup> Gen.*	\$60,000	50 PC\$	\$15 per active cons.		\$600**	\$600				4%	4%	3%	1%	½%
Senior Executive Director	\$1,000	\$6,000		9 – 1 <sup>st</sup> Gen. 5 – 2 <sup>nd</sup> Gen.* 1 – 3 <sup>rd</sup> Gen.	\$120,000	50 PC\$	\$15 per active cons.		\$600**	\$800				4%	4%	3%	1¼%	½%
National Executive Director	\$750	\$6,000		12 – 1 <sup>st</sup> Gen. 9 – 2 <sup>nd</sup> Gen.* 3 – 3 <sup>rd</sup> Gen.*	\$240,000	50 PC\$	\$15 per active cons.		\$600**	\$1,000				4%	4%	3%	1½%	½%

\*Elite Seller: (alternate Director requirements) – \$85,000 personal sales in past rolling 12 months and \$7,000 personal sales in current month

\*\*Awarded when a new 2nd Generation Director is promoted.

\*2<sup>nd</sup> Generation Directors cannot all be under the same 1<sup>st</sup> Generation Director, 3<sup>rd</sup> Generation Directors cannot all be under the same 2<sup>nd</sup> Generation Director.

Effective Aug. 12, 2019. See Consultant Policy Guide for complete details.